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UNITED STATES DISTRICT COURT
WESTERN DISTRICT OF WASHINGTON
AT SEATTLE

9 CHRISTOPHER J. HADNAGY, an
10 individual; and SOCIAL-ENGINEER,
11 LLC, a Pennsylvania limited liability
12 company,

Plaintiffs,

v.

13 JEFF MOSS, an individual; DEF
14 CON COMMUNICATIONS, INC., a
15 Washington corporation; and DOES 1-
16 10; and ROE ENTITIES 1-10,
17 inclusive,

Defendants.

No. 2:23-cv-01932-BAT

**DEFENDANTS' MOTION TO
DISMISS**

**Noted For Consideration: February
23, 2024.**

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1 **I. INTRODUCTION**

2 Plaintiffs Christopher Hadnagy and Social-Engineer LLC (collectively, “Mr.
 3 Hadnagy”) have once again filed a meritless lawsuit against Mr. Moss and Def Con
 4 concerning the same allegations at issue in a lawsuit that the Eastern District of
 5 Pennsylvania already dismissed. *Hadnagy v. Moss*, No. CV 22-3060, 2023 WL
 6 114689 (E.D. Pa. Jan. 5, 2023). In the Pennsylvania litigation, the district court
 7 correctly concluded that there was no personal jurisdiction in Pennsylvania over a
 8 Washington company and a Washington resident. *Id.* at *1. Instead of filing a
 9 lawsuit in Washington, Mr. Hadnagy chose to file suit in Nevada. But personal
 10 jurisdiction was no more appropriate in Nevada than it was in Pennsylvania, so the
 11 District of Nevada transferred the action to this Court.¹

12 Now that the case has been transferred to the proper venue, Defendants Jeff
 13 Moss and Def Con are renewing their Motion to Dismiss.

14 Turning to the substance of the parties’ dispute, Defendants Jeff Moss and
 15 Def Con host a conference on information and computer security each year. The
 16 event is known as Def Con, and draws tens of thousands of attendees annually. Mr.
 17 Hadnagy was one of them—until February 9, 2022, when Def Con issued a
 18 statement banning Mr. Hadnagy from future Def Con events. Def Con had received
 19 multiple reports about Mr. Hadnagy violating Def Con’s code of conduct. After
 20 reviewing the allegations, Def Con exercised its First Amendment right not to
 21 associate with Mr. Hadnagy and declined to invite him to the conference. Def Con
 22 posted a two-sentence update on its blog stating as much and added a one-
 23 paragraph update in January 2023 after the Eastern District of Pennsylvania
 24 dismissed Mr. Hadnagy’s case.

25 ¹ The Nevada court declined to address Defendants’ personal jurisdiction arguments
 26 because transfer was appropriate under 28 U.S.C. § 1404(a). See *Hadnagy v. Moss*,
 2:23-cv-01345, ECF 21 at 1.

1 Mr. Hadnagy has levied from these two statements a dizzying array of
 2 intentional tort claims, including defamation, tortious interference with contracts
 3 both current and prospective, and business disparagement. Mr. Hadnagy also
 4 asserts equitable claims for unjust enrichment and quantum meruit, which are
 5 ostensibly based on his contributions to the Def Con conference. He filed these
 6 meritless claims in Nevada because the conference takes place in Nevada. As this
 7 Motion makes clear, this is an abjectly inadequate basis to support personal
 8 jurisdiction over Defendants. Because Nevada lacked personal jurisdiction over the
 9 Defendants, this Court should apply Washington law to Mr. Hadnagy's claims. But
 10 regardless of whether Washington or Nevada law controls, Mr. Hadnagy's claims
 11 are inadequately pleaded, substantively flawed, and should be dismissed with
 12 prejudice under Rule 12(b)(6).

13 **II. BACKGROUND AND PROCEDURAL HISTORY**

14 **A. Factual background**

15 Defendant Jeff Moss is the founder of Def Con, which conducts an annual
 16 hacker conference in Las Vegas, Nevada (the "Event"). Compl. ¶¶ 2, 3. The Event is
 17 one of the world's largest hacker conventions, and it typically hosts professionals to
 18 speak about IT-related or hacking-related subjects. *Id.* ¶ 37. Attendees include law
 19 enforcement agencies and representatives from large corporations. *Id.* ¶ 38.

20 Def Con implemented a conference code of conduct ("Code of Conduct") in
 21 2015. *Id.* ¶ 60. The Code of Conduct prohibits "harassment," which includes
 22 "deliberate intimidation and targeting individuals in a manner that makes them
 23 feel uncomfortable, unwelcome, or afraid."² *Id.* The Code of Conduct applies to

24 ² A correct copy of the Code of Conduct is attached as Exhibit 1. Mr. Hadnagy relies
 25 on the Code of Conduct and the Transparency Report (discussed below) in the
 26 Complaint and, as such, the Court may properly consider them on a motion to
See Branch v. Tunnell, 14 F.3d 449, 453 (9th Cir. 1994) (noting that a court
 may consider a document whose contents are alleged in a complaint, so long as no

1 “everyone,” and Def Con explicitly reserves the “right to respond to harassment in
 2 the manner we deem appropriate, including but not limited to expulsion.” *Id.*

3 Starting in 2017, Def Con began to publicly share a summary of incidents
 4 that happened at the Event for a given year (the “Transparency Report”).³ Mr.
 5 Moss’s express hope “[was] that by doing this DEF CON will encourage other
 6 conventions to duplicate this reporting and share their data so collectively we can
 7 shed some light on the challenge we face in creating more safe and inclusive
 8 events.” *Id.* (typo fixed).

9 The Event hosts a multitude of “villages,” which are breakout sessions that
 10 invite smaller groups of attendees to participate in cybersecurity challenges and
 11 demonstrations related to different topics. *Id.* ¶ 40. In the past, when he was
 12 allowed to attend Def Con, Mr. Hadnagy hosted a village focused on social
 13 engineering (the “SEVillage”). *Id.* ¶¶ 45–46.

14 In January 2022, Def Con informed Mr. Hadnagy that he could not attend or
 15 participate in future Events based on certain reported violations of the Code of
 16 Conduct. *Id.* ¶¶ 58–59. On February 9, 2022, Def Con published an updated
 17 Transparency Report announcing Mr. Hadnagy’s ban from future Events (the “Ban
 18 Announcement”), which states:

19 We received multiple [Code of Conduct] reports about a
 20 DEF CON Village leader, Chris Hadnagy of the SE
 21 Village. After conversations with the reporting parties
 and Chris, we are confident the severity of the
 transgressions merits a ban from DEF CON.

22 *Id.* ¶ 58.

23 According to Mr. Hadnagy, Def Con’s decision to exercise its First
 24 Amendment right not to associate with him caused unnamed third parties to

25 party disputes its authenticity), *overruled on other grounds by Galbraith v. County*

26 of Santa Clara

³ A correct copy of the Transparency Report is attached as Exhibit 2.

1 “assume” negative things about him. *Id.* ¶¶ 66, 106, 108. A writer for
 2 TechTarget.com reported that Mr. Hadnagy was banned for “misconduct at the
 3 annual Las Vegas gathering”—an assertion not present in the Ban Announcement.
 4 *Compare id.* ¶¶ 69–72, with *id.* ¶ 58. Mr. Hadnagy alleges that *unnamed* and
 5 *unidentified* “actual and potential clients” began to terminate their relationships
 6 with Mr. Hadnagy, citing the Ban Announcement. *Id.* ¶ 73. Notably, Mr. Hadnagy
 7 does not identify these potential customers, nor does he even identify the contracts
 8 at issue—much less explain *how Def Con knew about them.*

9 Mr. Hadnagy also alleges—on information and belief, and without
 10 elaboration—that he was disinvited from another conference (Black Hat) based on
 11 Defendants’ comments. *Id.* ¶ 79.

12 And finally, Defendants posted an update on their website (the
 13 “Transparency Report Update”) in January 2023, following the Eastern District of
 14 Pennsylvania’s dismissal of Mr. Hadnagy’s lawsuit. Mr. Hadnagy alleges that
 15 update constitutes yet more defamation. *Id.* ¶ 80.

16 On August 9, 2023, one day before the 2023 Event in Las Vegas, Mr.
 17 Hadnagy filed this lawsuit in Nevada.

18 **B. Procedural history**

19 On August 1, 2022, Mr. Hadnagy initially filed his lawsuit in the Eastern
 20 District of Pennsylvania. *See Hadnagy v. Moss*, No. 2:22-cv-03060-WB, ECF No. 1.
 21 On January 5, 2023, Judge Wendy Beetlestone dismissed Mr. Hadnagy’s lawsuit for
 22 lack of personal jurisdiction. *See, e.g., Hadnagy*, 2023 WL 114689, at *7 (stating
 23 that the mere fact that the Ban Announcement was “indisputably accessible” in the
 24 forum state did not mean Defendants committed “specific tortious activity expressly
 25 aimed at” the forum state and finding lack of personal jurisdiction). On August 9,
 26 2023, Mr. Hadnagy filed the instant lawsuit in Nevada state court, which is

functionally identical to the one Judge Beetlestone dismissed in January 2023. On August 29, 2023, Defendants timely removed the lawsuit to the District of Nevada under the diversity and removal statutes. *See Hadnagy v. Moss*, 2:23-cv-01345, ECF 1. Defendants then filed a motion to dismiss, or in the alternative, a motion to transfer to the Western District of Washington. ECF 13, 15. On December 13, 2023, the Court granted Defendants' motion to transfer to the Western District of Washington, but did not reach the merits of the dismissal arguments. ECF 21. Defendants now renew their motion to dismiss.

III. LEGAL STANDARD

A. Rule 12(b)(6)

Under Rule 12(b)(6), a court conducts a two-step inquiry to test the legal sufficiency of the complaint. First, well-pleaded facts are accepted as true, while mere legal conclusions may be disregarded. *Ashcroft v. Iqbal*, 556 U.S. 662, 678–79 (2009). Once the well-pleaded factual allegations have been isolated, the court must determine whether they are sufficient to show a “plausible claim for relief.” *Id.* at 679. A claim “has facial plausibility when the plaintiff pleads factual content that allows the court to draw the reasonable inference that the defendant is liable for the misconduct alleged.” *Id.* at 678.

B. Washington law applies because Nevada lacks general or specific personal jurisdiction.

Following a transfer under 28 U.S.C. § 1404(a), the Court would ordinarily apply the law of the transferor court, *i.e.*, Nevada law. *See Van Dusen v. Barrack*, 376 U.S. 612, 639 (1964). However, because there was no personal jurisdiction in Nevada, the Court should apply Washington law to Mr. Hadnagy’s claims. *Intertex, Inc. v. Dri-Eaz Prod., Inc.*, No. C13-165-RSM, 2013 WL 2635028, at *2 (W.D. Wash. June 11, 2013) (applying Washington law because transferor court did not have

1 jurisdiction over defendants); *Nelson v. Int'l Paint Co.*, 716 F.2d 640, 643–44 (9th
 2 Cir. 1983) (holding in “cases transferred under § 1404(a) or 1406(a) to cure a lack of
 3 personal jurisdiction in the district where the case was first brought . . . courts
 4 should look to the law of the transferee state . . . to prevent forum shopping, and to
 5 deny plaintiffs choice-of-law advantages to which they would not have been entitled
 6 in the proper forum”); *Jaeger v. Howmedica Osteonics Corp.*, No. 15-CV-00164-HSG,
 7 2016 WL 520985, at *7 (N.D. Cal. Feb. 10, 2016) (stating “where the transferor
 8 court lacked personal jurisdiction, the transferee court must apply its own law
 9 regardless whether the transfer purports to rest on Section 1406(a) or Section
 10 1404(a),” and declining to follow the general rule of applying the law of the
 11 transferor state because “Illinois never had personal jurisdiction over Defendant”
 12 and applying the law of the transferee state, California) (cleaned up). As
 13 Defendants explain below, Nevada never had personal jurisdiction over Defendants,
 14 so Washington law should apply.

15 **General Jurisdiction.** No party—neither Mr. Hadnagy nor Defendants—is
 16 based in Nevada. General jurisdiction permits the court to exercise jurisdiction over
 17 all claims against a defendant because the defendant is essentially at home in the
 18 forum. *Goodyear Dunlop Tires Operations, S.A. v. Brown*, 564 U.S. 915, 919 (2011).
 19 Mr. Hadnagy (quite correctly) never asserted that Nevada has *general* jurisdiction
 20 over Defendants. *See Compl. ¶¶ 10–11*. So, the inquiry turns on whether Nevada
 21 has *specific* jurisdiction.

22 **Specific Jurisdiction.** Specific jurisdiction allows the court to exercise
 23 jurisdiction over a defendant’s forum-related activities. *Williams v. Yamaha Motor*
 24 *Co.*, 851 F.3d 1015, 1023 (9th Cir. 2017). Specific jurisdiction over a **nonresident**
 25 defendant exists “only when three requirements are satisfied: (1) the defendant
 26 either purposefully directs its activities or purposefully avails itself of the benefits

afforded by the forum's laws; (2) the claim arises out of or relates to the defendant's forum-related activities; and (3) the exercise of jurisdiction comports with fair play and substantial justice, i.e., it is reasonable." *Id.* (cleaned up). The Ninth Circuit treats purposeful availment and purposeful direction as separate methods of analysis. Purposeful availment is for suits sounding in contract, whereas purposeful direction is for suits sounding in tort. *Wealthy, Inc. v. Cornelia*, No. 2:21-CV-1173 JCM (EJY), 2023 WL 4803776, at *3 (D. Nev. July 27, 2023); *Schwarzenegger v. Fred Martin Motor Co.*, 374 F.3d 797, 802 (9th Cir. 2004). Intentional torts, like defamation, are subject to the purposeful direction analysis. *Freestream Aircraft (Bermuda) Ltd. v. Aero Law Grp.*, 905 F.3d 597, 605 (9th Cir. 2018). Courts evaluate purposeful direction under the three-part effects test articulated in *Calder v. Jones*, 465 U.S. 783 (1984), which requires that the defendant allegedly have (1) committed an intentional act, (2) expressly aimed at the forum state, (3) causing harm that the defendant knows is likely to be suffered in the forum state. *Sessa v. Ancestry.com Operations Inc.*, 561 F. Supp. 3d 1008, 1024 (D. Nev. 2021); *Block v. Washington State Bar Ass'n*, No. C15-2018RSM, 2016 WL 1464467, at *3 (W.D. Wash. Apr. 13, 2016). Personal jurisdiction was thus lacking in Nevada because Defendants did not "expressly aim" their alleged tortious statements at Nevada.

Defendants' posting of the Ban Announcement and Transparency Report Update on a website accessible to *everyone everywhere*—including but not limited to those who live in Nevada—does not pass muster under the effects test, as the recent case of *Wealthy, Inc. v. Cornelia* makes clear. In *Wealthy*, the plaintiff (not a resident of Nevada) sued the defendant (not a resident of Nevada) for recording an allegedly defamatory YouTube video with a third person (a resident of Nevada). 2023 WL 4803776, at *3–5. The court rejected personal jurisdiction over the defendant because the video was posted online with the intention of being broadcast

1 globally, and the defendant did not specifically intend the statements to harm the
 2 plaintiff in Nevada. *Id.* at *3. The court found that if the plaintiff were a Nevada
 3 resident, the harm would have been felt in the state, but he was not. *Id.* at *3–4.
 4 The court declined to “exercise jurisdiction over an action where the requisite nexus
 5 was the fact that several defamatory statements had a proverbial layover in Nevada
 6 as they awaited global publishing on the internet.” *Id.* at *5.

7 There was not personal jurisdiction in Nevada for the same reasons as in
 8 *Wealthy*: non-resident plaintiffs sued non-resident defendants for statements
 9 published online with nothing more than an incidental connection to Nevada. There
 10 was no allegation that Defendants committed any of their allegedly tortious conduct
 11 within the state of Nevada. *Cf. Freestream Aircraft (Bermuda) Ltd.*, 905 F.3d at 600
 12 (“A defendant who travels to Nevada and commits an intentional tort there can be
 13 sued in that state.”). There was no allegation—other than extremely vague
 14 allegations in Paragraphs 132–134 that do not pass muster under federal pleading
 15 standards—that Defendants had any awareness of any specific Nevada-based
 16 contract that Mr. Hadnagy may have had. Defendants cannot “expressly aim” their
 17 conduct at contracts that they do not know exist, nor can Defendants know that any
 18 resultant harm is likely to be suffered in Nevada. *See Wealthy*, 2023 WL 4803776,
 19 at *5 (“Without evidence that Nevada served as the epicenter of harm in this case . . .
 20 . the *Calder* effects test is not satisfied, and this court lacks jurisdiction.”); *Pebble
 21 Beach Co. v. Caddy*, 453 F.3d 1151, 1156 (9th Cir. 2006) (holding defendant’s
 22 knowledge that plaintiff’s business was located in California as insufficient to meet
 23 the “express aiming requirement”).

24 Blog posts on the Def Con website about Mr. Hadnagy’s conference ban do not
 25 target Nevada. In the Nevada lawsuit, Mr. Hadnagy was trying to bootstrap a
 26 straightforward case of alleged Internet-based defamation with the ancillary point

1 of where the conference takes place, but the *latter* has nothing to do with where
 2 jurisdiction is proper for the *former*. There is nothing in the Ban Announcement or
 3 Transparency Report Update that specifically targets Nevada residents or
 4 encourages Nevada residents to read these postings. *See Pebble Beach Co.*, 453 F.3d
 5 at 1156 (finding fact that website reaches forum insufficient for jurisdiction);
 6 *Cybersell, Inc. v. Cybersell, Inc.*, 130 F.3d 414, 419 (9th Cir. 1997) (finding no
 7 jurisdiction where there was no evidence that defendant targeted forum residents
 8 by website). The blog posts make no comment on Mr. Hadnagy’s alleged Nevada-
 9 based contracts or even any actions that Mr. Hadnagy may have taken in Nevada.
 10 *Cf. Burri L. PA v. Skurla*, 35 F.4th 1207, 1209 (9th Cir. 2022) (holding that
 11 defamation and tortious interference specifically directed at *individuals in the*
 12 *forum state about a contract within the forum state* gives rise to jurisdiction).

13 In short, nothing about Defendants’ blog posts is “expressly aimed” at
 14 Nevada, and Nevada did not have a unique state-based interest in a case of online
 15 defamation between nonresident plaintiffs and nonresident defendants with
 16 nothing more than a passing connection to Nevada. *See Wealthy*, 2023 WL 4803776,
 17 at *3–5. The Court should thus apply Washington law. Nonetheless, the legal
 18 standards for these common law claims are virtually identical in both states, and
 19 Mr. Hadnagy’s claims fail irrespective of whether the Court applies Washington or
 20 Nevada law.

21 **IV. MR. HADNAGY’S CLAIMS FAIL AS A MATTER OF LAW**

22 **A. The alter ego theory against Mr. Moss should be dismissed.**

23 Mr. Hadnagy pleads in an entirely conclusory fashion that Mr. Moss is the
 24 alter ego of Def Con and is thus “liable for the obligations, debts, and liability of
 25 Defendant DEF CON arising under this Complaint.” Compl. ¶¶ 19–29. Although
 26

1 this does not even appear to be a separate cause of action, even if it were this is
 2 inadequate to state claims against Mr. Moss individually.

3 To pierce the corporate veil, under both Nevada and Washington law, Mr.
 4 Hadnagy must show that: (1) the corporation is influenced and governed by the
 5 person asserted to be the alter ego; (2) there is such a unity of interest that one is
 6 inseparable from the other; and (3) the facts are such that adherence to the
 7 corporate fiction of a separate entity would, under the circumstances, sanction fraud
 8 or promote injustice. *LFC Mktg. Group, Inc. v. Loomis*, 116 Nev. 896, 904, 8 P.3d
 9 841 (2000); *Columbia Asset Recovery Grp., LLC v. Kelly*, 177 Wash. App. 475, 486
 10 (2013). The corporate cloak is not lightly thrown aside. *Casun Inv., A.G. v. Ponder*,
 11 No. 2:16-cv-2925-JCM-GWF, 2020 WL 59812, at *4 (D. Nev. Jan. 6, 2020); *Grayson*
 12 *v. Nordic Const. Co.*, 92 Wash. 2d 548, 553 (1979) (holding that, absent fraud or
 13 manifest injustice, “the corporation’s separate entity should be respected”). Because
 14 fraud is a necessary element of the alter ego doctrine, a party pleading alter ego
 15 must satisfy the heightened pleading standard of Rule 9(b). *Interactive Fitness, Inc.*
 16 *v. Basu*, No. 2:09-cv-01145-KJD, 2011 WL 1870597, at *6 (D. Nev. May 13, 2011);
 17 see *Ferrie v. Woodford Rsch., LLC*, No. 3:19-CV-05798-RBL, 2020 WL 3971343, at *8
 18 (W.D. Wash. July 14, 2020).

19 Mr. Hadnagy’s alter ego allegations are fatally defective under even Rule
 20 8(a)’s notice standard, much less Rule 9(b)’s heightened pleading standard. Mr.
 21 Hadnagy has done nothing more than plead rote elements of a veil-piercing claim
 22 and associated factors on information and belief. See, e.g., Compl. ¶ 24(a)–(e). This
 23 is insufficient to state a *prima facie* case of alter ego liability. See *Henderson v.*
 24 *Hughes*, No. 2:16-cv-01837-JAD-CWH, 2017 WL 1900981, at *4 (D. Nev. May 9,
 25 2017) (dismissing alter ego claim where plaintiff properly pleaded elements of claim
 26 but did not allege sufficient facts to state a plausible claim); *Ferrie*, 2020 WL

1 3971343, at *8 (dismissing alter ego claim where the allegations are “conclusory”
 2 and “not [an] independent cause[] of action”). The alter ego allegations against Mr.
 3 Moss should be dismissed for failure to state a claim.

4 **B. The defamation claim fails as a matter of law.**

5 Mr. Hadnagy’s defamation claim should be dismissed on two independent
 6 causation-related grounds: (1) Mr. Hadnagy’s alleged harms flow from the fact of his
 7 ban from Def Con, which is not actionable under the First Amendment; and (2) Mr.
 8 Hadnagy fails to distinguish between the alleged harm that *Defendants’* statements
 9 caused as opposed to the other negative public statements that other third parties
 10 made, such as calling Mr. Hadnagy the “Harvey Weinstein” of the infosec
 11 community. Compl. ¶ 108. Those other statements were made by *others*—Mr.
 12 Hadnagy cannot lump together all the causation in an effort to target Def Con.

13 Additionally, Mr. Hadnagy’s Black Hat-specific allegations in Paragraphs 78
 14 and 79 are not plausibly pleaded and should be disregarded. Alternatively, if the
 15 Court declines to dismiss the defamation claim, the claim should be limited to a
 16 subset of Defendants’ alleged statements to Black Hat representatives described in
 17 Paragraph 78, as the majority of Defendants’ alleged “defamation” is non-
 18 defamatory in character and constitutes protected opinion.

19 **1. Legal standard**

20 To establish a prima facie case of defamation under Nevada and Washington
 21 law, a plaintiff must allege: (1) a false and defamatory statement by the defendant
 22 concerning the plaintiff; (2) an unprivileged publication to a third person; (3) fault,
 23 amounting to at least negligence; and (4) actual or presumed damages resulting
 24 from the publication. *Wynn v. Smith*, 117 Nev. 6, 10, 16 P.3d 424 (2001); *Duc Tan v.*
 25 *Le*, 177 Wash. 2d 649, 662 (2013) (same elements). A statement is defamatory when
 26 it would tend to lower the subject in the estimation of the community, excite

1 derogatory opinions about the subject, and hold the subject up to contempt. *Lubin v.*
 2 *Kunin*, 117 Nev. 107, 111, 17 P.3d 422 (2001); *Life Designs Ranch, Inc. v. Sommer*,
 3 191 Wash. App. 320, 328 (2015) (statement defamatory if “exposes a living person to
 4 hatred, contempt, ridicule or obloquy, to deprive him of the benefit of public
 5 confidence or social intercourse”). A statement may only be defamatory if it contains
 6 a factual assertion that can be proven false. See *Flowers v. Carville*, 112 F. Supp. 2d
 7 1202, 1210 (D. Nev. 2000); *Schmalenberg v. Tacoma News, Inc.*, 87 Wash. App. 579,
 8 590 (1997) (same).

9 Whether a statement is capable of a defamatory construction is a question of
 10 law. *Branda v. Sanford*, 97 Nev. 643, 646, 637 P.2d 1223 (1981); *Robel v. Roundup*
 11 Corp., 148 Wash. 2d 35, 55 (2002). In reviewing an allegedly defamatory statement,
 12 the words must be viewed in their entirety and in context to determine whether
 13 they are susceptible of a defamatory meaning. *Lubin*, 117 Nev. at 111–12. To
 14 determine if a statement is one of fact or opinion, “the court must ask whether a
 15 reasonable person would be likely to understand the remark as an expression of the
 16 source’s opinion or as a statement of existing fact.” *Pegasus v. Reno Newspapers,*
 17 Inc., 118 Nev. 706, 715, 57 P.3d 82 (2002); *Kivlin v. City of Bellevue*, No. C20-0790
 18 RSM, 2021 WL 5140260, at *4 (W.D. Wash. Nov. 4, 2021); *Rhine v. United States*,
 19 No. 221CV00876RAJBAT, 2021 WL 6617461, at *4 (W.D. Wash. Sept. 2, 2021),
 20 *report and recommendation adopted*, 2022 WL 179325 (W.D. Wash. Jan. 20, 2022),
 21 *aff’d sub nom. Rhine v. Perez*, No. 22-35245, 2023 WL 5607515 (9th Cir. Aug. 30,
 22 2023).

23 **2. Mr. Hadnagy’s defamation claim fails because any alleged
 24 harms flow from the fact of Mr. Hadnagy’s ban, which is
 not actionable.**

25 Mr. Hadnagy’s defamation claim rests on the following syllogism: (1)
 26 Defendants released a statement that Mr. Hadnagy had been banned from the

1 Event (Compl. ¶ 58); (2) Defendants had predicated prior bans on sexual misconduct
 2 (*id.* ¶ 67); (3) the tech community therefore assumed that Mr. Hadnagy's ban was
 3 predicated on sexual misconduct (*id.* ¶¶ 66–67); and (4) Mr. Hadnagy's' actual and
 4 potential clients began to terminate their relationships with Mr. Hadnagy, citing
 5 Defendants' statement about the ban (*id.* ¶ 73). But under Mr. Hadnagy's syllogism,
 6 it is not the *substance* of Defendants' statement that resulted in Mr. Hadnagy's
 7 harm, but the fact that Defendants made any statement *at all* about Mr. Hadnagy's
 8 ban. **That is not defamation.**

9 Imagine instead if on February 9, 2022, Defendants had simply released a
 10 statement that "Chris Hadnagy has been permanently banned from Def Con." This
 11 is of course not defamatory, as it is a pure factual statement that cannot be proven
 12 false. *See Flowers*, 112 F. Supp. 2d at 1210; *Rhine*, 2021 WL 6617461, at *4. Yet
 13 under Mr. Hadnagy's theory, since Defendants only previously issued lifetime Def
 14 Con bans for sexual misconduct, the *same harms* described in premises (2)–(4)
 15 above would have befallen Mr. Hadnagy. It is thus the fact that Mr. Hadnagy was
 16 banned from Def Con that caused his alleged harm, not the allegedly "defamatory"
 17 nature of the Ban Announcement.

18 But so long as Defendants are not transgressing a constitutionally protected
 19 class such as race, which they are not here, Defendants have an ironclad First
 20 Amendment right to associate *or not associate* with whomever they want at their
 21 *private* conference. *See Boy Scouts of Am. v. Dale*, 530 U.S. 640, 648 (2000) (holding
 22 First Amendment "plainly presupposes a freedom not to associate" for private
 23 organizations and that "forced inclusion of unwanted person" infringes on that right
 24 absent compelling state interests); *Corzine v. Laxalt*, No. 3-17-cv-00052-MMD-WGC,
 25 2017 WL 662982, at *3 (D. Nev. Feb. 17, 2017) ("Freedom of association is a
 26 consequence of the First Amendment's textual guarantees.") (cleaned up); *see also*

1 *Manhattan Cnty. Access Corp. v. Halleck*, 587 U.S. ___, 139 S. Ct. 1921, 1930 (2019)
 2 (A private actor providing a forum for speech “is not a state actor” and “may thus
 3 exercise editorial discretion over the speech and speakers in the forum.”). Mr.
 4 Hadnagy’s defamation claim flounders because the ban itself is the source of his
 5 harms, and the fact of the ban is not actionable.

6 The defamation claim has a second causation-related problem, too: Mr.
 7 Hadnagy fails to distinguish between any alleged harm that *Defendants* caused as
 8 opposed to, for example, “the various false rumors [that] spread rampantly across
 9 public forums and social media pages alleging that Plaintiff Hadnagy had
 10 committed the worst of sexual crimes[,]” or the statement that Mr. Hadnagy was
 11 the “Harvey Weinstein” of the infosec community. Compl. ¶¶ 68, 108. If *third*
 12 *parties* defamed Mr. Hadnagy, then his recourse is against *those individuals*, not
 13 Defendants. The Complaint also fails to distinguish between other similar
 14 statements made by others in the tech community, like the TechTarget article that
 15 (incorrectly) stated Mr. Hadnagy was banned for misconduct at the Def Con
 16 conference itself. *Id.* ¶¶ 69–72. There are no facts pleaded, nor could Mr. Hadnagy
 17 plead such facts, to show that Defendants’ statements *in fact* caused the damages
 18 Mr. Hadnagy asserts. Mr. Hadnagy instead resorts to mere legal conclusions, which
 19 are insufficient and which his own pleading undermines. *See, e.g., United States v.*
 20 *Alvarez*, 617 F.3d 1198, 1207 (9th Cir. 2010), *aff’d*, 567 U.S. 709 (2012) (stating that
 21 the alleged defamer’s false statement must be the proximate cause of the
 22 irreparable injury to the plaintiff’s reputation).

23 **3. The Black Hat-specific allegations are not plausible.**

24 In a strained effort to preserve some portion of an otherwise dubious
 25 defamation claim, Mr. Hadnagy alleges—on *information and belief* only—that Mr.
 26 Hadnagy was disinvited from another conference, Black Hat, because of statements

1 made by Mr. Moss. Compl. ¶¶ 78–79. These allegations cannot save the defamation
 2 claim.

3 There is not a single allegation from which Defendants, or the Court, can
 4 surmise why Mr. Hadnagy believes Mr. Moss made these alleged statements (much
 5 less when or how). “Information and belief” pleading is “not talismanic, and a
 6 plaintiff cannot avoid Rule 12 simply by slapping the ‘information and belief’ label
 7 onto speculative or conclusory allegations.” *Miller v. City of Los Angeles*, No. CV 13-
 8 5148-GW(CWX), 2014 WL 12610195, at *5 (C.D. Cal. Aug. 7, 2014) (citing *Bell Atl.
 9 Corp. v. Twombly*, 550 U.S. 544, 557 (2007); *Blantz v. California Dep’t of Corr. &
 10 Rehab., Div. of Corr. Health Care Servs.*, 727 F.3d 917, 926–27 (9th Cir. 2013));
 11 *Tarantino v. Gawker Media, LLC*, No. 14-CV-603-JFW(FFMx), 2014 WL 2434647,
 12 at *5 n.4 (C.D. Cal. Apr. 22, 2014) (collecting cases). Mr. Hadnagy’s conclusory
 13 Black Hat-related allegations should be dismissed.

14 **4. The statements are not defamatory.**

15 The defamation claim should be dismissed to the extent it is predicated upon
 16 the erroneous assumption that the Ban Announcement or Transparency Report
 17 Update ascribe sexual misconduct to Mr. Hadnagy. Neither statement references
 18 sexual conduct or even refers to gender identifiers. The Ban Announcement states
 19 Def Con banned Mr. Hadnagy for Code of Conduct violations, and the Code of
 20 Conduct prohibits “harassment” generally—which is defined as deliberately
 21 intimidating or targeting individuals in a manner that makes them feel
 22 uncomfortable, unwelcome, or afraid. Ex. 1 (Code of Conduct). “Harassment” carries
 23 no sexual denotation under the Code of Conduct. Mr. Hadnagy admits as much in
 24 alleging that third parties had to “assume” the conduct was sexual in nature or
 25 abhorrent. See, e.g., Compl. ¶¶ 66, 106, 108.

1 **5. Much of the alleged “defamatory” content is comprised of**
 2 **Defendants’ non-actionable opinions.**

3 The Ban Announcement, the Transparency Report Update, and multiple
 4 parts of Defendants’ alleged statements to Black Hat representatives in Paragraph
 5 78 are non-actionable opinion. Statements of opinion cannot be defamatory because
 6 “there is no such thing as a false idea. However pernicious an opinion may seem, we
 7 depend for its correction not on the conscience of judges and juries but on the
 8 competition of other ideas.” *Pegasus*, 118 Nev. at 714; *Robel*, 148 Wash. 2d at 56
 9 (holding expressions of opinion are “not actionable” because “[u]nder the First
 10 Amendment there is no such thing as a false idea”).

11 The Ban Announcement and Transparency Report Update comprise Def
 12 Con’s opinion about its own investigation of Mr. Hadnagy’s behavior. The Ban
 13 Announcement notes that conversations occurred with the reporting parties *and*
 14 Mr. Hadnagy, and Def Con was *confident* in its opinion, not *certain*. Courts
 15 regularly protect more offensive insinuations as protected opinion. *See, e.g.,*
 16 *Churchill v. Barach*, 863 F. Supp. 1266, 1273 (D. Nev. 1994) (statement that airline
 17 employee was “rigid, uninformed, incompetent and unhelpful” and “will help put
 18 [the airline] out of business” was non-actionable opinion); *State v. Eighth Jud. Dist.*
 19 *Ct. ex rel. Cnty. of Clark*, 118 Nev. 140, 150, 42 P.3d 233 (2002) (law enforcement
 20 agent’s suggestion that fellow agent’s investigation was “crappy,” “half-assed,” and
 21 warranted termination of the fellow agent’s employment was non-actionable
 22 opinion); *Robel*, 148 Wash. 2d at 56 (statements that plaintiff was a “snitch,”
 23 “squealer,” and “liar” were non-actionable opinion).

24 As for the alleged statements to Black Hat representatives in Paragraph 78,
 25 subparagraphs c (“Defendants determined that the Acts occurred based upon their
 26 purported investigation and evidence presented.”), f (publication of the Ban

1 Announcement), and g (publication of the Transparency Report Update) are
 2 protected opinion as described above. Thus, even if Mr. Hadnagy's defamation claim
 3 survives dismissal on causation grounds and, as to the Black Hat allegations,
 4 plausibility grounds—which it should not—the claim should be limited to what
 5 Defendants allegedly told Black Hat in Paragraph 78 a, b, d, and e, and any
 6 resultant harm to Mr. Hadnagy's economic relationship with Black Hat.⁴

7 **C. The business disparagement claim should be dismissed.**

8 Mr. Hadnagy fails to plead a claim for business disparagement because none
 9 of Defendants' alleged statements concern or even mention Mr. Hadnagy's or Social-
 10 Engineer's products or services. Washington does not recognize a separate "business
 11 disparagement" or "commercial disparagement" claim separate from a defamation
 12 claim—so under Washington law, this claim fails for the same reasons the
 13 defamation claim fails.

14 Even applying Nevada law, the claim still fails. Under Nevada law a claim
 15 for business disparagement requires the plaintiff to establish the following
 16 elements: "(1) a false and disparaging statement; (2) the unprivileged publication by
 17 the defendant; (3) malice; and (4) special damages." *Clark Cnty. Sch. Dist. v. Virtual*
18 Educ. Software, Inc., 125 Nev. 374, 386, 213 P.3d 496 (2009). While similar to
 19 defamation, the claims are not identical, in that claims for business disparagement
 20 must involve statements "directed towards the quality of the individual's product or
 21 services." *Sentry Ins. V. Estrella Ins. Serv., Inc.*, No. 2:13-CV-169 JCM (GWF), 2013
 22 WL 2949610, at *2 (D. Nev. June 13, 2013).⁵

23
 24
 25 ⁴ Mr. Hadnagy has failed to plead plausible facts that Defendants made the
 26 statements alleged in these subparagraphs to anyone other than Black Hat
 representatives.

1 Mr. Hadnagy has entirely failed to allege that Defendants impugned the
 2 quality of his products or services. *See Compl.* ¶¶ 122–29. None of Defendants'
 3 alleged statements have anything to do with the quality of either Mr. Hadnagy's or
 4 Social-Engineer's services to their various clients. Mr. Hadnagy's business
 5 disparagement claim must be dismissed. *See Sentry Ins.*, 2013 WL 2949610, at *3
 6 (refusing to consider an alleged business disparagement claim because defendants
 7 did not make statements that attacked plaintiffs' products or services); *see also*
 8 *Lkimmy, Inc. v. Bank of Am., N.A.*, No. 2:19-cv-1833 JCM (BNW), 2020 WL
 9 13533714, at *4 (D. Nev. June 12, 2020) (dismissing business disparagement claim
 10 on motion to dismiss where plaintiff's allegations are “conclusory and a threadbare
 11 recitation of the elements”); *Kern v. Moulton*, No. 3:11-cv-296-RCJ-PAL, 2012 WL
 12 1682026, at *4 (D. Nev. May 11, 2012) (dismissing business disparagement claim
 13 where plaintiff “does no more than recite the elements of the causes of action and is
 14 completely devoid of factual allegations”).

15 **D. The tortious interference with contractual relations claim
 16 should be dismissed.**

17 Under Nevada and Washington law, to plead a claim for intentional
 18 interference with contractual relations, Mr. Hadnagy must allege: “(1) a valid and
 19 existing contract; (2) the defendant's knowledge of the contract; (3) intentional acts
 20 intended or designed to disrupt the contractual relationship; (4) actual disruption of
 21 the contract; and (5) resulting damage.” *J.J. Indus., LLC v. Bennett*, 119 Nev. 269,
 22 274, 71 P.3d 1264 (2003); *MP Med. Inc. v. Wegman*, 151 Wash. App. 409, 425 (2009)
 23 (same elements). Mr. Hadnagy has failed to plausibly allege the first, second, and
 24 third elements of the claim.

25 **First**, the plaintiff must identify the specific contract allegedly interfered
 26 with to survive a motion to dismiss, and Mr. Hadnagy has failed to do so. *See, e.g.*,
Fin. Pac. Ins. Co. v. Cruz Excavating, Inc., No. 3:10-CV-707-RCJ-VPC, 2011 WL

1 3022543, at *4 (D. Nev. Jul. 21, 2011) (dismissing claim where party “[did] not state
 2 what contract they are referring to, who the third party is, or how [defendant]
 3 disrupted the contractual relationship”); *Stuc-O-Flex Int'l, Inc. v. Low & Bonar, Inc.*,
 4 No. 2:18-CV-01386-RAJ, 2019 WL 4688803, at *6 (W.D. Wash. Sept. 26, 2019)
 5 (dismissing claim where plaintiff “does not identify specific customers or contracts
 6 that Defendants purportedly interfered with”). While Mr. Hadnagy alleges that he
 7 has “several long-term agreements for the provision of Cybersecurity and IT
 8 services for various large national corporations and law enforcement agencies,” he
 9 fails to identify the specific contracts or the third parties on the other end of these
 10 contracts. Compl. ¶ 131. His vague suggestion that Defendants interfered with “any
 11 business arrangements” they had with unidentified “Cybersecurity conventions” is
 12 too indefinite to support a tortious interference claim. *Id.* ¶ 136. Mr. Hadnagy’s
 13 generalized and conclusory allegations regarding the existence of the alleged
 14 contracts are inadequate under *Iqbal* and *Twombly*. See *Fin. Pac. Ins. Co.*, 2011 WL
 15 3022543, at *4 (stating that a formulaic recitation of the elements of intentional
 16 interference with contract “will not do” to survive a motion to dismiss); *Stuc-O-Flex*
 17 *Int'l, Inc.*, 2019 WL 4688803, at *6 (“Unspecified references to ‘customers’ are not
 18 enough.”).

19 **Second**, Mr. Hadnagy has failed to plead facts that show Defendants “knew
 20 of the existing contract, or at the very least, establish facts from which the existence
 21 of the contract can reasonably be inferred.” *J.J. Indus., LLC*, 119 Nev. at 269;
 22 *Woods View II, LLC v. Kitsap Cnty.*, 188 Wash. App. 1, 30 (2015) (“The knowledge
 23 element is satisfied when the defendant knows of facts giving rise to the existence of
 24 the relationship.”) (citation omitted). Mr. Hadnagy alleges that Defendants knew of
 25 these alleged contracts “because a considerable portion of Plaintiffs’ business
 26 agreements were secured through leads generated by way of their operation of the

1 SEVillage.” Compl. ¶¶ 132–33. This is a non sequitur. It does not follow that
 2 Defendants knew of *specific contracts* merely because Defendants allegedly knew
 3 the *general* fact that Mr. Hadnagy generated business from the Event. Mr.
 4 Hadnagy’s allegation that Mr. Moss “has historically single-handedly recruited and
 5 maintained relationships with contributors and attendees at the Event and was
 6 aware of Plaintiffs’ clientele who attended the Event” fares no better. *Id.* ¶ 134. A
 7 *general* awareness of Mr. Hadnagy’s clients does not create a plausible inference
 8 that Defendants were aware of *specific contracts* with those clients.

9 **Third**, Mr. Hadnagy has failed to plead facts to show Defendants
 10 intentionally disrupted the “several long-term agreements for the provision of
 11 Cybersecurity and IT services” that Mr. Hadnagy ostensibly had in place. *Id.* ¶ 132;
 12 *J.J. Indus., LLC*, 119 Nev. at 269. The plaintiff must demonstrate that the
 13 defendant *intended* to induce the other party to breach the contract with the
 14 plaintiff. *Blanck v. Hager*, 360 F. Supp. 2d 1137, 1154 (D. Nev. 2005). Inquiry into
 15 the alleged tortfeasor’s motive is necessary. *Nat'l Right To Life Pol. Action Comm.*
 16 *V. Friends of Bryan*, 741 F. Supp. 807, 814 (D. Nev. 1990); *CRJ Kim, Inc. v. JKI*
 17 *Invs., Inc.*, 198 Wash. App. 1014 (2017) (“Under the second element, the motive for
 18 the defendant’s interference with a contract focuses on factors such as ill will, greed,
 19 retaliation, or hostility.”). Here, Mr. Hadnagy alleges that Defendants have
 20 disrupted these purported agreements for cybersecurity and IT services to “prevent
 21 [Plaintiffs] from fostering the SEVillage community, which would have directly
 22 competed with the Event.” Compl. ¶ 138. But this is nonsensical. Whether Mr.
 23 Hadnagy was “fostering the SEVillage community” and thereby competing with the
 24 Event has nothing to do with whether Mr. Hadnagy could perform his contracts
 25 with these third parties. Mr. Hadnagy has failed to allege any connection between
 26 Defendants’ alleged hostility to the SEVillage as a competitor and Mr. Hadnagy’s

1 entirely separate “long-term agreements for the provision of Cybersecurity and IT
 2 services.” The motive Mr. Hadnagy ascribes to Defendants to interfere with these
 3 contracts is simply not plausible.

4 In short, Mr. Hadnagy fails to plead facts that show any of Defendants’
 5 actions had the intended consequence of disrupting unidentified third-party
 6 contracts, as opposed to Def Con’s own—perfectly permissible—decision to
 7 discontinue its association with Mr. Hadnagy. *See, e.g., Crown Beverages, Inc. v.*
8 Sierra Nevada Brewing Co., No. 3:16-cv-00695-MMD-VPC, 2017 WL 1508486, at
 9 *4–5 (D. Nev. Apr. 26, 2017) (dismissing claim where plaintiff “has not pled any
 10 facts that would permit the Court to reasonably infer that [defendant] intended to
 11 disrupt third-party contracts, rather than simply ending its own”); *Hairston v. Pac.-*
12 Conf., 893 F. Supp. 1485, 1494 (W.D. Wash. 1994), *aff’d*, 101 F.3d 1315 (9th Cir.
 13 1996) (“In order to qualify as tortious, the alleged interference must be intentional,
 14 not merely an incidental, indirect result of another act.”).

15 Mr. Hadnagy’s claim for intentional interference with contractual relations is
 16 not plausible on its face and therefore must be dismissed.

17 **E. The tortious interference with prospective business relations
 18 claim should be dismissed.**

19 To maintain this tortious interference with business relations claim, Mr.
 20 Hadnagy must establish: “(1) a prospective contractual relationship between the
 21 plaintiff and a third party; (2) the defendant’s knowledge of this prospective
 22 relationship; (3) the intent to harm the plaintiff by preventing this relationship; (4)
 23 the absence of privilege or justification by the defendant; and (5) actual harm to the
 24 plaintiff as a result.” *Coffee v. Stolidakis*, No. 2:21-cv-02003-ART-EJY, 2022 WL
 25 2533535, at *7 (D. Nev. July 6, 2022); *Bombardier Inc. v. Mitsubishi Aircraft Corp.*,
 26 383 F. Supp. 3d 1169, 1188 (W.D. Wash. 2019) (same elements). Mr. Hadnagy has
 failed to plausibly allege *any* of these five elements.

1 **First**, Mr. Hadnagy alleges that he “had been in negotiations with multiple
 2 corporations and government organizations for prospective provision of
 3 cybersecurity and related services in conjunction with business activities and
 4 operations,” without identifying a specific prospective customer. Compl. ¶ 145. But
 5 “[t]his court, and other courts in this district, have regularly held that generalized
 6 pleading about hypothetical consumers is insufficient to survive a motion to
 7 dismiss.” *EVIG, LLC v. Mister Brightside, LLC*, No. 2:23-CV-186 JCM (BNW), 2023
 8 WL 5717291, at *4 (D. Nev. Sept. 5, 2023) (granting motion to dismiss where
 9 plaintiff failed to “identify a single customer with whom it had a prospective
 10 contract”); *see also Stuc-O-Flex Int'l, Inc*, 2019 WL 4688803 (“To make a claim for
 11 tortious interference with a business expectancy, Plaintiff must identify a ‘specific
 12 relationship’ and ‘identifiable third parties.’”). Here, the Complaint fails to
 13 specifically identify a single third party that Mr. Hadnagy supposedly had a
 14 “prospective” contractual relationship with.

15 **Second**, Defendants cannot know of any prospective relationships with
 16 undisclosed and unidentified “multiple corporations and government organizations,”
 17 and Mr. Hadnagy does not allege otherwise. Mr. Hadnagy merely alleges that
 18 “Defendants had knowledge of the prospective clientele base . . . because a
 19 considerable portion of Plaintiffs’ clients were secured through leads generated by
 20 way of their operation of the SEVillage.” Compl. ¶ 146. But Mr. Hadnagy once again
 21 improperly equates allegations of Defendants’ *general* knowledge that Mr. Hadnagy
 22 developed some business through the Event with Defendants’ knowledge of *specific*
 23 *prospective relationships*. The former does not suffice to establish the latter. Mr.
 24 Hadnagy’s allegation is also implausible—Defendants do not know each and every
 25 attendee’s business dealings at the conference or outside the conference.

26

1 **Third**, Mr. Hadnagy fails to plead facts that show Defendants published
 2 these statements—that Mr. Hadnagy had violated Def Con’s Code of Conduct and
 3 would be banned from the conference—with the intent to interfere with Mr.
 4 Hadnagy’s (purported) ongoing contractual negotiations. Mr. Hadnagy’s mere
 5 recitation of the elements, *see* Compl. ¶¶ 148–49, does not do the trick. Mr.
 6 Hadnagy fails to allege facts to support a plausible inference that statements
 7 published on Def Con’s ***own*** website in regard to its ***own*** Code of Conduct and
 8 conference attendance had the intended purpose of reaching a specific audience, in
 9 particular, the “corporations and government organizations” Mr. Hadnagy
 10 supposedly was negotiating with for services.

11 **Fourth**, Defendants’ supposed “tortious interference” in banning Mr.
 12 Hadnagy is justified because Defendants were protecting their own business
 13 interests. Nevada and Washington law recognize that “[p]rivilege can exist when
 14 the defendant acts to protect his own interests.” *Leavitt v. Leisure Sports, Inc.*, 103
 15 Nev. 81, 88, 734 P.2d 1221 (1987); *CRJ Kim, Inc.*, 198 Wash. App. 1014 (“Exercising
 16 one’s legal interest in good faith is not improper interference.”). Defendants were
 17 justified in the ban because they had received reports from multiple third parties
 18 informing them of Mr. Hadnagy’s harassing behavior, and such behavior violated
 19 the conference’s Code of Conduct. Compl. ¶ 58. To protect its own interests—
 20 including its First Amendment interest to freely associate with *only* the persons
 21 that Defendants want involved with the Def Con conference—Def Con banned Mr.
 22 Hadnagy from the conference. *Id.* ¶¶ 58, 63 n.2. Exercising one’s First Amendment
 23 rights not to associate cannot be the basis for a claim.

24 **Fifth**, “to allege actual harm, a plaintiff must allege that he ‘would have been
 25 awarded the contract but for the defendant’s interference.’” *Rimini St., Inc. v.*
 26 *Oracle Int’l Corp.*, No. 2:14-CV-1699-LRH-CWH, 2017 WL 5158658, at *8 (D. Nev.

1 Nov. 7, 2017). Courts have held that a “plaintiff’s expectation of a future sale [is] at
 2 most a hope for an economic relationship and a desire for future benefit” does not
 3 suffice. *Id.* Nowhere in the Complaint does Mr. Hadnagy allege plausible facts that
 4 he would have been awarded these contracts, or that these prospective “business
 5 arrangements” would have actually panned out, but for Defendants’ actions. *See,*
 6 *e.g.*, Compl. ¶ 150.⁶ As currently pleaded, Mr. Hadnagy’s allegations indicate
 7 nothing more than Mr. Hadnagy’s unfulfilled desire for a future economic
 8 relationship with unidentified third parties. This is inadequate to state a claim for
 9 intentional interference with prospective economic relations.

10 **F. The equitable claims and injunctive relief should be dismissed.**

11 Mr. Hadnagy’s equitable claims are meritless. Mr. Hadnagy’s own allegations
 12 conclusively demonstrate that he did not “unjustly enrich” Defendants through
 13 creating the SEVillage and had no reasonable expectation of payment related to the
 14 SEVillage; his quantum meruit claim is wholly irrelevant because this case does not
 15 involve an implied-in-fact contract; and he has improperly pleaded injunctive relief as
 16 a standalone claim, which it is not.

17 **1. The unjust enrichment claim should be dismissed.**

18 To assert an unjust enrichment claim under Nevada and Washington law,
 19 Mr. Hadnagy must establish that (1) he conferred a benefit on Defendants, (2)
 20 Defendants appreciated such benefit, and (3) there was acceptance and retention of
 21 the benefit by the Defendants such that it would be inequitable for them to retain
 22 the benefit without payment of the value thereof. *Korte Constr. Co. v. State on Rel.*
 23 *of Bd. of Regents of Nev. Sys. of Higher Educ.*, 137 Nev. 378, 381, 492 P.3d 540

24 ⁶ Mr. Hadnagy’s allegation that Defendants “have in fact actually prevented the
 25 consummation of several prospective agreements” through their allegedly
 26 defamatory statements is the kind of conclusory boilerplate, unsupported by
 plausible factual allegations, that federal courts reject as inadequate under federal
 pleading standards. *See Fin. Pac. Ins. Co.*, 2011 WL 3022543, at *4.

1 (2021); *Austin v. Ettl*, 171 Wash. App. 82, 92 (2012) (same elements). For an
 2 enrichment to be inequitable to retain, the person conferring the benefit must have
 3 a reasonable expectation of payment *and* the circumstances are such that equity
 4 and good conscience require payment for the conferred benefit. *Korte Constr. Co.*,
 5 137 Nev. at 381. Mr. Hadnagy fails both prongs.

6 Defendants *never* induced Mr. Hadnagy to provide the alleged benefits—the
 7 creation of the SEVillage (and associated capture-the-flag event) and “investing
 8 substantial resources” into the Event—or promised any kind of payment to
 9 Defendants for doing so. Mr. Hadnagy does not even allege otherwise. *See* Compl.
 10 ¶¶ 159–66.

11 And after Defendants rebuffed Mr. Hadnagy’s payment requests in or around
 12 2012, *Mr. Hadnagy continued to provide the SEVillage at the Event for years. Compare*
 13 Compl. ¶¶ 50, 163 (Defendants rejected Mr. Hadnagy’s requests for payment but
 14 changed Event rules in 2012 to allow Mr. Hadnagy to start accepting third-party
 15 sponsorship compensation), *with id.* ¶¶ 45, 46, 58 (Mr. Hadnagy hosted the SEVillage
 16 in person or virtually from 2010 to 2022). Mr. Hadnagy cannot now suggest with a
 17 straight face that he reasonably expected Event-related compensation from
 18 Defendants.

19 As if that weren’t enough, Mr. Hadnagy admits *he* received significant benefit
 20 from his involvement in the Event, including “a lot of attention, exposure, and income
 21 from Sponsorships during the operation of the SEVillage” (*id.* ¶ 50); the generation of
 22 “a considerable portion of Plaintiffs’ business agreements . . . through their operation
 23 of the SEVillage” (*id.* ¶ 133); hosting a standalone social engineering convention in
 24 2020 due to “the overwhelmingly positive feedback over the years at SEVillage” (*id.* ¶
 25 52); and even procuring a personal meeting with the director of the National Security
 26 Agency (*id.* ¶ 47). These professional and personal benefits explain why Mr. Hadnagy

1 voluntarily continued to host the SEVillage for years with no reasonable expectation
 2 of payment from Defendants for doing so. Under these circumstances, equity and good
 3 conscience do not require Defendants to make ex post facto payments to Mr. Hadnagy
 4 that Defendants never even *hinted* at making, let alone promised to make. Mr.
 5 Hadnagy has no plausible claim for unjust enrichment, and the claim should be
 6 dismissed.

7 **2. The quantum meruit claim should be dismissed.**

8 Mr. Hadnagy's claim for quantum meruit should likewise be dismissed. The
 9 concept of quantum meruit arises in two contexts: contract and restitution. In the
 10 former, quantum meruit applies in an action based upon a contract implied-in-fact,
 11 which is found when the parties intended to contract and promises were exchanged,
 12 the general obligations for which must be sufficiently clear. *Certified Fire Prot. Inc.*
 13 v. *Precision Constr.*, 128 Nev. 371, 381, 283 P.3d 250 (2012); *Aegean Mar. Petroleum*
 14 S.A. v. *KAVO Platanos M/V*, 646 F. Supp. 3d 1347, 1358 (W.D. Wash. 2022). In that
 15 circumstance, quantum meruit may be employed as a gap-filler to supply absent
 16 terms. *Sierra Dev. Co. v. Chartwell Advisory Grp., Ltd.*, 325 F. Supp. 3d 1102, 1107
 17 (D. Nev. 2018). Quantum meruit's other role is in providing restitution for unjust
 18 enrichment. *Id.* In this circumstance, quantum meruit imposes liability for the
 19 market value of services as a *remedy* for unjust enrichment. *Id.* (citing *Certified Fire*
 20 *Prot. Inc.*, 128 Nev. at 380–81). The plaintiff must establish each element of unjust
 21 enrichment to demonstrate entitlement to the remedy of quantum meruit. *Id.* at
 22 1107 n.4.

23 As the above makes clear, Mr. Hadnagy's quantum meruit claim is
 24 misplaced. Mr. Hadnagy has not pleaded an implied-in-fact contract—nor could he,
 25 as the parties had no intention to contract, exchanged no promises, and did not
 26 create any “sufficiently clear” obligations pursuant to these nonexistent promises to

contract—and so quantum meruit has no salience as a gap-filler to supply absent terms. And because Mr. Hadnagy’s unjust enrichment claim fails (as outlined above), quantum meruit’s application as a *remedy* for unjust enrichment fails, too.

3. The injunctive relief “claim” should be dismissed.

Injunctive relief is a remedy, not a separate cause of action. *Iliescu*, Tr. of *John Iliescu, Jr. & Sonnia Iliescu* 1992 Fam. Tr. v. Reg'l Transp. Comm'n of Washoe Cnty., 522 P.3d 453, 457 (2022) (upholding dismissal of injunctive relief as an independent cause of action and collecting cases); *McKee v. Gen. Motors Co.*, 601 F. Supp. 3d 901, 910 (W.D. Wash. 2022), aff'd, 2023 WL 7318690 (9th Cir. Nov. 7, 2023). The injunctive relief "claim" pleaded as the seventh cause of action should be dismissed.

V. CONCLUSION

For the foregoing reasons, Defendants respectfully request that the Court dismiss the claims against Defendants with prejudice.

I certify that this motion contains 8,161 words, in compliance with the Local Civil Rules.

DATED this 18th day of January 2024.

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